## IMPROVED CONVERSION RATE & ENGAGEMENT METRICS THROUGH LAYOUT & PAGE DESIGN TESTING

#### **Business Challenges**

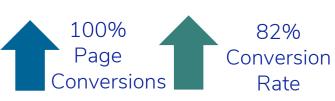
- Low paid landing page conversion rates
- Lack of call to action above the fold left users uncertain of desired actions
- Poor page engagement metrics

### (un)Common Approach to CRO

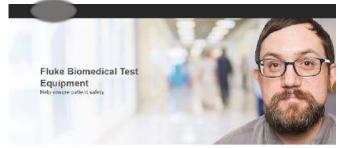
- 1) Moved the form fill and CTA to fall above the fold
- Updated the form fill title to be more succinct and action oriented

#### (un)Common Results





#### Original





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#### **Variation**





