

# INCREASED CONVERSIONS & USER FLOW VIA LAYOUT & DESIGN TESTING

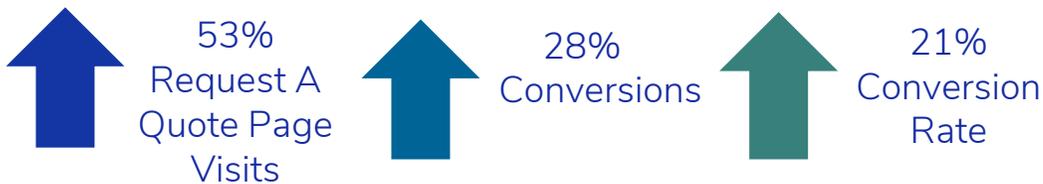
## Business Challenges

- Dip in product page performance
- Declining revenue

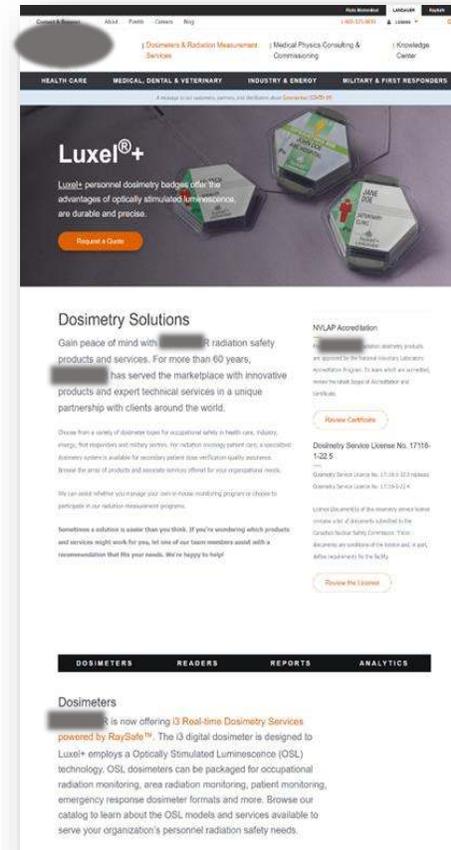
## (un)Common Approach to CRO

1. Highlighted core strengths of products by refining header value propositions
2. Guided users to take desired action on website by updating sticky navigation & calls-to-action
3. Improved visibility of products via emphasizing accreditations & streamlining content

## (un)Common Results



## Original



## New Variation

